

Aid & Trade 2017: Delivering Better Together

Round table dialogue with ECHO and selected ECHO implementing partners (UN, Danish Refugee Council and The Voice)

*Copenhagen Thursday 26 of October
Danish Pavilion at Aidex, Brussels
15 and 16 November*



The Aid & Trade platform consists of Part I (Copenhagen) and Part II (Brussels)

- Part I: Round table dialogue on the 26th of October at the Ministry of Foreign Affairs, Eigtveds Pakhus, Copenhagen with an informal exchange with ECHO and selected ECHO implementing partners.
- Part II: Exhibition 15-16th of November at the Danish stand at the AidEx conference and exhibition in Brussels. Nordic networking dinner at the residence of the Swedish ambassador. Expected approx. 100-150 participants

Background

Following up on the Sustainable Development Goals, The Danish Permanent Representation to the EU together with Danida is organizing an informal dialogue on the **"New way of Working"** in the area of resilience building and crisis response with special emphasis on "partnerships" among public and private actors.

The dialogue will take place at the Ministry of Foreign Affairs in Copenhagen on the [26 October 2017](#)

Objective

The aim of the event is to enlighten the private sector on how Danida and the Commission, represented by ECHO through implementing partners (NGOs and Agencies) prioritize risk informed development, reduce risk, respond better and get the most out of scarce resources in terms of lifesaving and support to resilient communities. The effective delivery of humanitarian aid through partners and with support from the private sector will be high lighted, bearing in mind that most donors do not work directly with private commercial operators but indirectly through NGOs and Agencies.

Participants

Approx. 20 participants from Danida, NGOs, UN and the private sector. The dialogue is informal to allow for easy interaction. Seating would be in a round table format.

Expected Output

Allow a smaller circle of actors to better understand how development and humanitarian actions interact, how money is allocated geographically, how efficiency may be enhanced, where the private sector may contribute and as regards to ECHO, how Brussels and the field office work with Agencies/NGOs. This will provide private operators a better understanding when engaging with the Agencies/NGOs.

Program	
09.45-09.50	Welcome by Stefan Schönemann Moderator: Claus Haugaard Sørensen
09.50-10.00	New Way of Working (Stephan Schönemann)
10.00-12.00	ECHO Perspective by Martin Taschner <ul style="list-style-type: none">○ What are the humanitarian needs for 2017-18?○ What are the future humanitarian trends○ Brief overview of ECHO Organisation including ECHO field offices.○ How does ECHO interact/coordinate with peer stakeholders○ Advocacy with NGO/Un agencies both at field level as well as from Brussels○ How does ECHO interact with Implementing Partners: Who are they? How are they selected? What does ECHO expect from them?○ Overview of ECHO partnership dialogue
12.00-13.30	Networking Lunch
13.30-14.15	An ECHO Partners view of working w ECHO <ul style="list-style-type: none">○ Danish Refugee Council(Anders Tharsgaard & Peter Klansoe)○ UN Agency (Eva Raabymagle)○ The Voice (Kathrin Schick)○ Global Fokus (tba)
14.15-14.45	Dialogue and questions: <ul style="list-style-type: none">○ How can NGOs and private sector contribute to the New Way of Working

- What are the opportunities for and contributions of the private sector
- How can innovation be stimulated
- Other issues...

14.45-14.50

Wrap up by Wrap up by Claus Haugaard Sørensen

14.50-15.30

Networking coffee and sweets

Participation	
<p>Conference</p>  	<p>The platform in 2017 is divided in two parts which are complimentary. Part I can be chosen separately.</p> <p>The first part of the campaign will take place the 26th of October 2017 in Eigtveds Pakhus, the Ministry of Foreign Affairs in Copenhagen.</p> <p>The second part of the platform will be linked to AidEX the 15th – 16th of November 2017 in Brussels, where the companies will get the opportunity to be part of the joint Danish stand. In relation to AidEx, there will be held a Nordic networking-dinner on the opening evening of Aidex at the residence of the Swedish ambassador, where exhibiting Nordic companies will be participating in addition to NGOs and international organisations. It is expected approx. 100-150 participants will participate in this walking networking dinner.</p>
<p>AidEx 2016</p> 	<p>On the 15th – 16th of November 2017 at the AidEx-conference there will be an opportunity for the companies to use the Danish Pavilion and showcase and make their products and services, related to international development and humanitarian work, visible. AidEx is the only expo and conference in Europe that focuses on development- and humanitarian efforts.</p> <p>http://www.aid-expo.com/</p>
Practical	
<p>Stand</p> 	<p>Each Danish company will be granted 4 m² at the pavilion where the location will be divided according to the “first come, first served” - principle.</p> <p>The common facilities include a café-area at the stand.</p> <p>It is possible to buy additional m².</p>
<p>Price</p>	<p>Part I Copenhagen 26 October 7.500,-</p> <p>Part I and part II Brussels 23.000,-</p> <p>Part II will happen in connection with the AidEx global humanitarian trade fair 201 on Wednesday, 15 November and Thursday, 16 November.</p> <p>Travel expenses and stay in Brussels are not included.</p>
<p>Information</p>	<p>For further information concerning participation please contact the Permanent Representation of Denmark to the EU: mpeder@um.dk Tlf. +32 2 233 09 12</p>

The Trade Council in Brussels
Rue d'Arlon 73
B-1040 Brussel
Belgium
E-mail: mpeder@um.dk

Registration deadline: Friday the 16 of October 2016

- We wish to participate in the whole campaign in Brussels and Copenhagen.
Price 23.000,- DKK*
- We wish to participate in the round table discussion and networking lunch in Copenhagen.
Price 7.500,- DKK*

Company name:

Contact person:

Address:

Telephone/mobile:

E-mail:

Comments:

Date:

Signature:

* Registration is binding