

DELEGATION TRIP TO KENYA AND TANZANIA
MAY 6TH - 11TH, 2019

OPTIMIZING VALUE CHAINS WITHIN THE AGRICULTURE AND ENERGY SECTORS



INTRODUCTION

Kenya and Tanzania are home to some of the World's fastest growing markets with growth rates of 5-6 per cent (GDP Real Growth Rate) in recent years. The rapid growth means a high demand for new technologies, particularly in nexus agricultural and energy sectors.

This presents new business opportunities for Danish companies in the areas of **agriculture** (post-harvest treatment, storage and logistic), **renewable energy** (energy for processing- or optimizations for productions) as well as sub-categories within waste management and separate energy linked to value chains.

POTENTIAL AREAS OF INTEREST FOR DANISH COMPANIES:

AGRICULTURE:

- The food industry, e.g. technology for processing or packaging of various products.
- Flexible solutions for storage, cooling and drying of agricultural produce.
- Waste handling- and management both on the farmer, as well as processing level.
- Circular- and integrated solutions for both primary agriculture and food processing.
- IT solutions for value chains, e.g. monitoring, market linkage, traceability.

ENERGY:

- Renewable energy solutions for both primary agriculture as well as food processing.
- Energy solutions, e.g., distribution, transmission, production, back-up systems.
- Water production, cleaning, purification as well as wastewater treatment.
- Utilization of waste products (biogas, briquetting, water etc.).
- Optimizing energy consuming processes, i.e. insulation.

BUDGET PRICE

DKK 11.800 excl. air fare (around DKK 6.000,- if ordered in due time) and visas for Kenya and Tanzania: 2 x 50 USD.

FURTHER INFORMATION:

Henrik Anker-Ladefoged - hal@access2innovation.com
Ole Stein - os@access2innovation.com

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TENTATIVE PROGRAMME

The schedule will be determined and finalized according to participating companies and requests for individual visits.

MAY 6TH: TRAVEL TO TANZANIA

Arrive in Dar Es Salaam

MAY 7TH-8TH: TANZANIA - OVERNIGHT STAYS AT HOTEL COLOSSEUM, DAR ES SALAAM

Visit to Tanzania's two largest food processing companies with several sub-divisions and factories
Meeting with the Danish Embassy
Meeting with financial institutions e.g. PASS, AGRA, CRDB Bank
Workshop and networking with local companies

MAY 9TH-10TH KENYA - OVERNIGHT STAYS AT HOTEL GOLDEN TULIP, NAIROBI

Visit to 3-4 food processing companies, e.g. abattoir, potato chip company, dairy plant, tea factory
Meeting with the Danish Embassy
Meeting with financial institutions, e.g. MESPT, ResponsAbility
Workshops and networking with local companies

MAY 11TH: ARRIVAL IN DENMARK

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